American Institute of Business & Management

Salim Hamade

is hereby certified as

Certified Business Development Professional

With all the honors, rights and privileges here and everywhere appertaining to this certification. He / She has satisfactorily fulfilled all requirements for the studies.

Certification Modules:

Module 1: Business Development Fundamentals
Module 2: Market Research and Analysis
Module 3: Sales Strategies and Techniques
Module 4: Relationship Building and Networking
Module 5: Proposal Development and Pitching
Module 6: Strategic Partnerships and Alliances

Professional Level of Achievement: Distinction

As a professional, this award includes the responsibility to maintain the highest professional standards & ethical practices to favorably reflect upon the profession.

Membership no: AMAIBM/14454
Date: March 14th, 2025

Simon Christensen
President
Examination & Certification Board

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